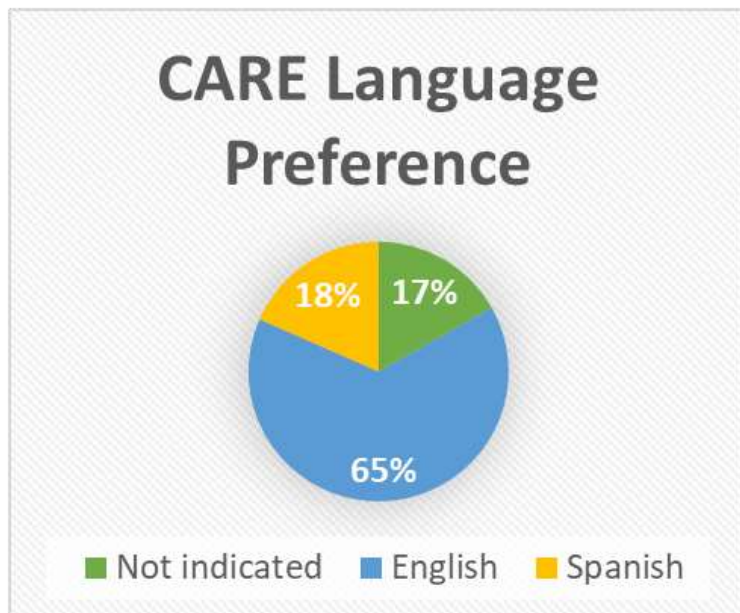


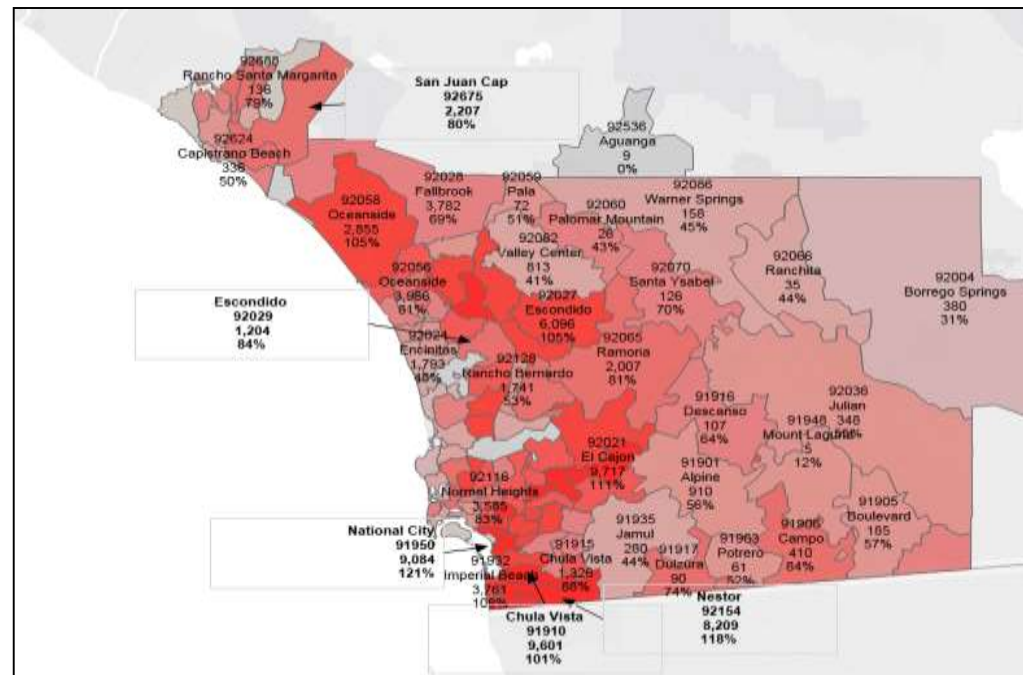
CARE Stats

CARE Participants	Est. Eligible Participants	Penetration Rate	Total Population
284,328	321,323	88%	1,292,452

*Numbers from SDG&E's Low Income Filing - May 2018



CARE Heat Map as of 5/8/18





Residential Time-of-Use Rollout

Approximately **2.7MM** customers are eligible for full TOU Transition

- Approx. **400,000** are low income customers
- Approx. 30% have a language preference other than English

Geographic rollout

- 6-7 waves from Oct 2020 – June 2021
- Will partner with local media, CBO, public officials, and other influencers

TOU impacts and opportunities

	Annual		Summer	
	Benefiters/Neutral	Non-benefiters	Benefiters/Neutral	Non-benefiters
Non-CARE/FERA	55%	45%	41%	59%
CARE/FERA-enrolled, elig.	57% ~228,000	43% ~172,000	74% ~296,000	26% ~104,000

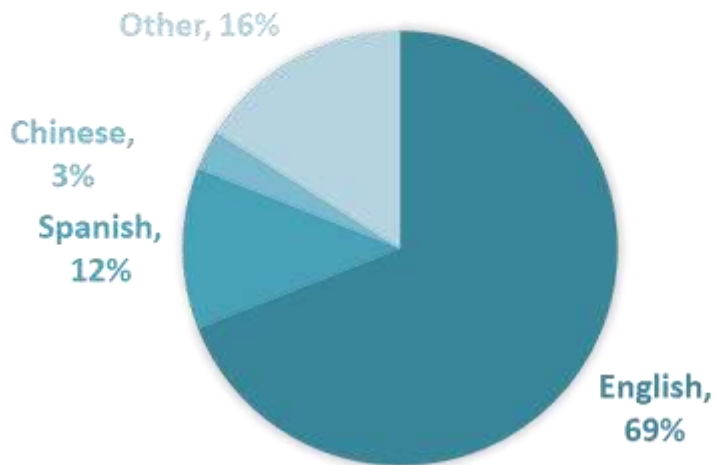
- Non-benefiters are projected to see an annual bill increase of greater than 2.5%
- Additional factors – including energy burden – will help further define this audience

Information is based on initial projections; quantities subject to change.

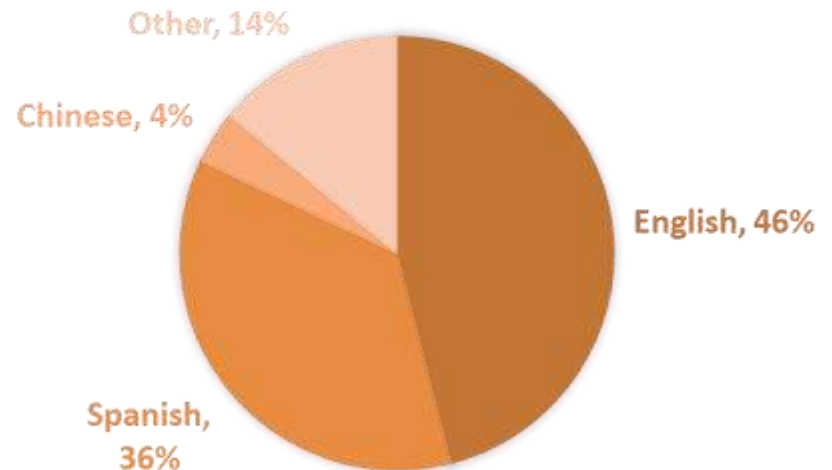


Language Preference

NON-CARE/FERA CUSTOMERS ELIGIBLE FOR TOU TRANSITION



CARE/FERA CUSTOMERS ELIGIBLE FOR TOU TRANSITION

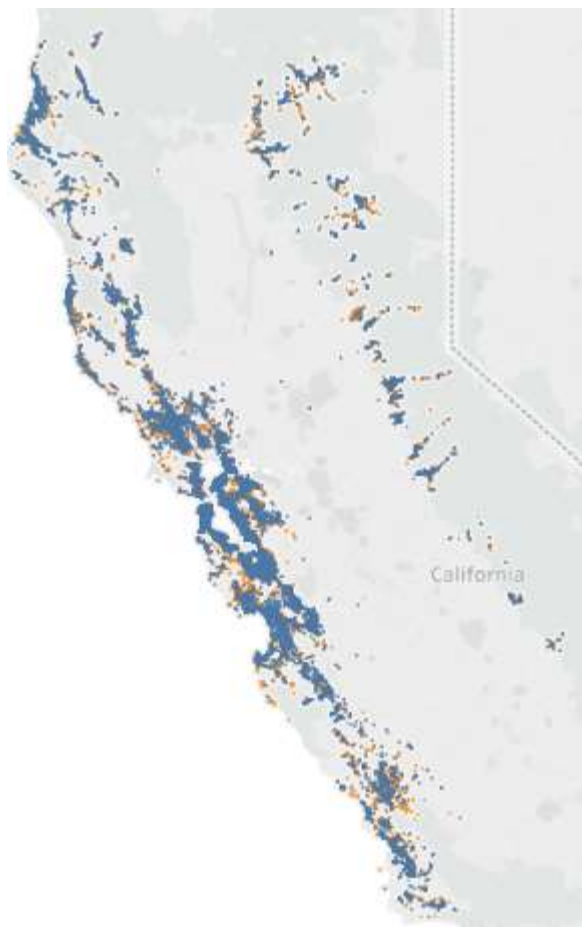


Other is comprised of languages such as Vietnamese, Korean, Russian, Hmong and Arabic as well as 'no preference available'



Hard-To-Reach Customers – Areas of Opportunity

Areas of CARE Customers in TOU Transition*



Top 10 Counties of CARE Enrolled/Eligible Customers in TOU Transition

COUNTY	CARE Customers
ALAMEDA	140,327
CONTRA COSTA	57,886
MONTEREY	50,024
SAN FRANCISCO	53,805
SAN LUIS OBISPO	13,812
SAN MATEO	42,195
SANTA CLARA	107,102
SANTA CRUZ	19,120
SOLANO	14,679
SONOMA	35,322
TOTAL CARE	534,272

*Based on initial projections, quantities subject to change.

Residential Time-of-Use Rollout

Approximately 3.3 MM customers are eligible for full TOU transition

- Approx. 700,000 are low income customers
- Approx. 15% are non-English speaking customers

Geographic rollout

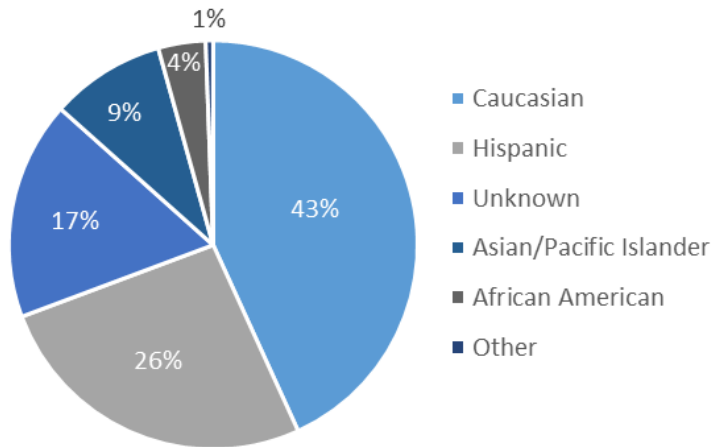
- 9 waves from Oct 2020 – Nov 2021

TOU impacts and opportunities

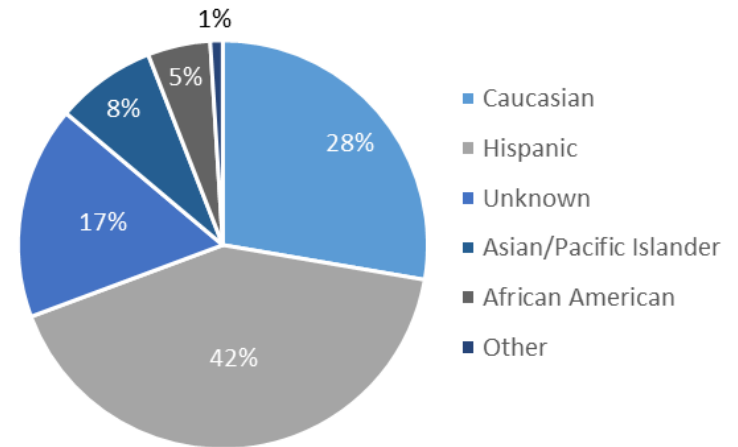
Annual Bill Impact	Category	Approx Size of Audience
Decreases of more than \$60 or 5%	Benefiter	300,000
Changes of less than \$60 and 5%	Neutral	2,200,000
Increases of more than \$60 or 5%	Non-Benefiter	700,000
Increases of more than \$150 or 15%	Extreme Non-Benefiter	165,000

SCE Demographics: Customer Makeup

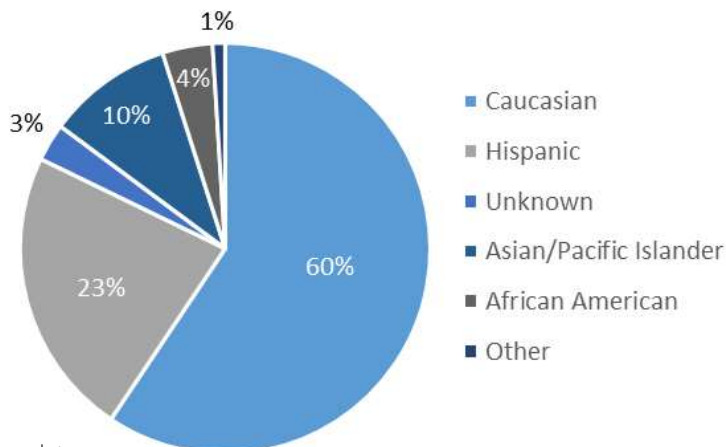
Population



CARE



NEM



Ethnicity	Population	CARE	NEM
Caucasian	43%	28%	60%
Hispanic	26%	42%	23%
Unknown	17%	17%	3%
Asian/Pacific Islander	9%	8%	10%
African American	4%	5%	4%
Other	1%	1%	1%

SCE CARE Participation



Climate Zone	CARE/FERA	Non-CARE/FERA	TOTAL
5	30	587	617
6	126,317	580,242	706,559
8	275,295	612,631	887,926
9	227,909	572,416	800,325
10	250,999	476,673	727,672
13	62,468	71,646	134,114
14	102,021	157,958	259,979
15	26,194	85,086	111,280
16	13,594	74,557	88,151
17		9	9
TOTAL	1,084,827	2,631,805	3,716,632

Participation based on 2016 enrollment data

SCE Critical Care Groups

Critical Care Groups	Defined As	Total Percent
Low Income	Qualify under the CARE program	28%
Seniors	Over the age of 65	20%
Multi-Cultural	Limited English proficiency	15%
Disabilities	Qualify under the Medical Baseline program	
Net Energy Metering (NEM)	Renewable system and generates energy	5%
Rural	Limited access to technology	